# Studio Hire

Rates:

First 30mins £10

First 1hr £16

Additional 30mins £8

8hr Package £100

If you specifically want the lounge space, you may need to book other spaces, so no one disturbs you.

Most of the time this is not needed.

There is an 8hr package rate and this can be used over the month, and is also the single day rate.

We are always open to exploring options. If you have other requirements please talk to us.

The Studio area and Practitioner room are the same rate.

The lounge area is a crossover space for your clients to wait in, or used as floor space for the Studio area booking.

Kitchen facilities are free to use and inclued in your hire. We have a fair use policy. So, If you have a big group session and use lots just top up the supplies now and again.

We add your to the Studio website and advertise your services on social media



### How does it work?

#### **Hourtly Rates:**

The first 30mins is charged at £10 and if you go over this, it will go upto the first hour rate of £16. Every extra 30mins is then changed at the additional rate.

The initial hire and booking is where all the adminastartion cost is applied. After this booking the rate reduces to £8 per every 30mins.

Each booking includes a 10min buffer before and after your hire time. This is for you to arrive and prep and clean up after, and allows a healthy cross over time so clients and other practitioners are not to be rushed.

Please respect this and be fair and honest about the time you use. If we feel this is being used as 'hire and client' time then we will need to adjust your billing and round up it up to the next 30min time hire fee.

#### **Examples:**

- 1 Book 30mins = £10
- 2 Book 30min and extend by 15mins. The final charge will be for an hour = £16.
- 2 Book 2.5 hours hire: 2 hours at £16 & 30mins at £8 = £40

#### The 8 hour Package:

Is for someone that wants to use 8 hours over a month. It is a 20% saving compared to 8 hours individual hire. Simply added any extra hours using the rates, or add as many 8hr packages together that you need.

The pacakges are on a 6 month commitment and no role over time. The payment for a package will be paid before the month starts.

#### **Example:**

You have an 8hr package, have used 2 hours a week, and the need 3 more hours hire (11hrs). You will be charged 8hrs at the start of the package and then an additional 3 hours at hourly rate, at the end of the month. Total = £100 +  $(3 \times 16)$  = £148



## Support

#### **Yearly Fee**

When you join us you will get included on the Studio website and a social media post put out monthly about your service at the studio. This is a great way to get more clients. When we get an enquiry we refer them to you.

This will require you to provide content, words and pictures about yourself and your service. The social media post will be the same one posted once a month and will advertise you and your services.

Every year this will be reviewed and changed to your requirements.

The fee also helps keep supplies of tea and coffee for you and your clients.

#### Extra:

Booking and payment system. We can add you to our booking system and payment system. This will require some futher discussion as each practitioner has a different method of receiving payment and their own business model.

You can also add more social media promo if you want more and we can assist your service grow. Both will be quoted separately as we work through your plans.

Great class and teaching space. TV, Internet, Tables and chairs are avaliable.

Sharing and collabrorating is what makes the studio work so well.

The Real Birth Studio is the perfect place for any professional with a service that is focused on materity and care.

Healthy and professional environment to network and grow your client base.

